

# The Way of the Shepherd

Seven Secrets to Managing Productive People  
*Based on the book by Dr. Kevin Leman & Bill Pentak*

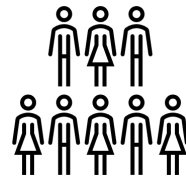
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# Sheep?



# What is the ultimate test of leadership?



Can you get your team where you want them to go?

# 1

## Know Your Flock



- Follow the status of your people
- Take personal interest
- Engage your people
- Be alert!

# 2

## Discover the Shape of your Sheep



- Choose your sheep intentionally
- Start with healthy sheep
- Know the SHAPE of your sheep

**S** - Strengths

**H** - Heart

**A** - Attitude

**P** - Personality

**E** - Experiences

# 3

## Help Your Sheep Identify with You



- Build trust
- Set high standards
- Relentlessly communicate
- Define the cause
- Great leadership is personal

# 4 Make Your Pasture Safe

- Keep people well informed
- Infuse importance
- Relocate chronic instigators
- Rotate the sheep
- Stay visible
- Don't give problems time to fester





# 5

## Staff of Direction



- Direct
- Establish boundaries
- Rescue
- Encourage

Failure isn't fatal

6

# The Rod of Correction

Correct 



Protect



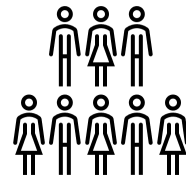
Inspect

# 7 The Heart of a Shepherd



- Great leadership is a lifestyle
- Decide daily who is going to pay for your leadership?
- Have a heart for your sheep

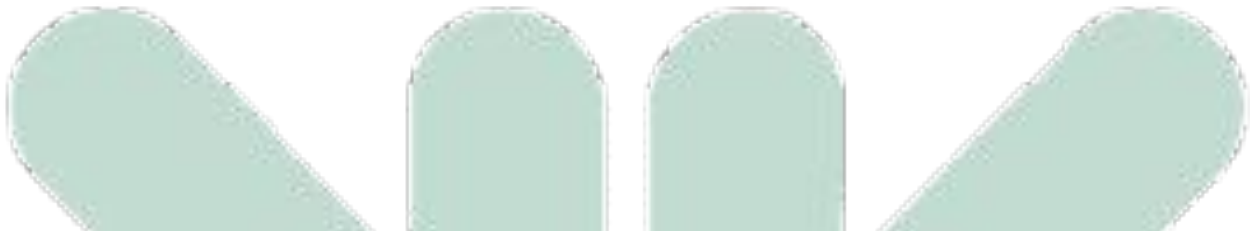
# What is the ultimate test of leadership?



Can you get your team where you want them to go?

People will forget what you said,  
People will forget what you did,  
But people will never forget how you made  
them feel.

~Maya Angelou



THANK

YOU

